

Leading International Law Firm Chooses Xirrus High-Performance Wireless Arrays for Worldwide Rollout



As a leading international law firm, Paul Hastings is committed to providing innovative legal solutions to top financial institutions and Fortune 500 companies worldwide. The firm consistently ranks among the best firms in leading legal publications and has been given numerous awards and honors throughout their several decades of service. With the firm steadily growing, Paul Hastings' IT leaders wanted to implement a reliable network infrastructure to increase guest and client satisfaction.

Due to the influx of iPads and smartphones and exploding mobile application usage, Paul Hastings recognized the demand for reliable, high-performance wireless access in its offices for both employees and clients including support for a BYOD strategy. After assessing multiple wireless solutions, Paul Hastings selected Xirrus as its exclusive wireless solution provider for its 18 offices worldwide. The new network infrastructure increases productivity and lowers costs by delivering excellent performance and uninterrupted network access using fewer devices and cabling than was possible with any other wireless solution.

Reliable Network Infrastructure for BYOD Support

"As a leading international law firm, we have the global reach and extensive capabilities to provide personalized service wherever and whatever our clients' diverse needs may be," said Searl Tate, director of engineering, Paul Hastings. "As the volume of devices connecting to our existing wireless infrastructure continued to rise, we realized it was time to implement a high-performance wireless solution. What really sold us was the speed to implement the Arrays and the Xirrus Management Solution that allows us to manage our entire network from one central point. With 18 offices across Asia, Europe, and the U.S., that is no small feat. When implementing a wireless solution, we desired to replace the Ethernet workgroup switches, while improving their office esthetics at the same time.

PAUL HASTINGS

A leading international law firm with 18 locations worldwide, Paul Hastings has the global reach and extensive capabilities to provide innovative legal solutions to many of the world's top financial institutions and Fortune Global 500 companies.

Requirements

- Pervasive 802.11n coverage for mobile devices in 18 offices worldwide
- Flexibility to provide SSIDs with unique security settings for various user groups
- Ample bandwidth to support over 1000 iPads and smartphones brought by guests and clients
- Cost effective and easy to deploy

Solution

- 75% fewer devices required compared to legacy Aps resulting in huge cost savings
- Seamless management of devices at all 18 sites from one central location using XMS
- Greater coverage with high-gain directional antennas

Benefits

- Ample bandwidth to support BYOD policy
- 24/7 access to seasoned professionals in the Xirrus support group
- Fully upgradeable and scalable solution

We also required a Wi-Fi solution powerful enough to deliver the same performance and security as a wired switch without requiring a sea of access points and cables strewn throughout their offices. The Xirrus Wireless Arrays were both esthetically pleasing and offered the bandwidth and performance required for supporting our mobile power users transferring large CAD files wirelessly."

The Xirrus Management System (XMS) automatically discovers, configures, and monitors a Wireless Array network, and can scale to accommodate single-site to large scale, multi-site deployments. Network administrators choose from a range of installation options including on-premises software, pre-configured appliances, or a cloud-based option – providing the flexibility needed for fast implementation and low costs to best fit operating requirements.

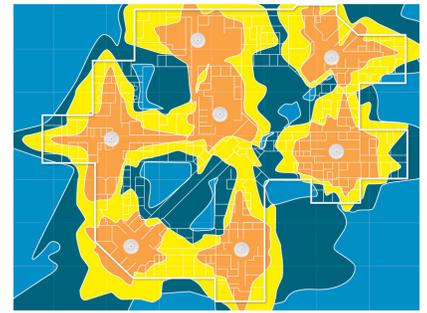
Paul Hastings deployed fifty Xirrus Wireless Arrays which is less than half the equipment that would need to be deployed with an alternative solution. Paul Hastings supports about 1,000 unique devices per week. The Xirrus worldwide rollout began in the Los Angeles office, followed by deployments in New York, Paris and London to date.

"The *Financial Times* recently named Paul Hastings as one of the most innovative law firms in the U.S. in its 'Innovative Lawyers 2011' report," said Bruce Miller, vice president, product marketing, Xirrus. "This doesn't surprise us. Paul Hastings has managed to stay ahead of the curve knowing that mobile devices such as iPads, smart phones and laptops will only increase in the work force and that staff and clients expect flawless wireless service. We look forward to helping them achieve that objective."

The Xirrus Advantage

With the explosion of smartphones and tablets, mobility has become ubiquitous. People expect to connect wirelessly. Organizations depend on high-bandwidth to send and receive voice, video and data, from any device to any one. And no one delivers better than Xirrus. Our array-based solutions are unique. They draw from cellular tower design principles to provide wired-like reliability, increased user density and capacity plus superior security. They perform under the most demanding conditions and have lower infrastructure requirements. When integrated with business and IT objectives, they help you do more than ever before.

At Xirrus, we apply the "best practices" of wired networking to wireless infrastructures by distributing the intelligence to the edge and outfitting the Array with dense multistate radios in the same manner as a wired switch. That's how Xirrus delivers the best performing, most scalable wireless solutions in the industry. It's a strategic IT infrastructure advantage that fuels organizations. Because Xirrus does wireless networks right.



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